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In-Home Tasting Party

Water 2 Wine Will Provide:

1. Ten different wines representing a cross section of our offerings. Host(ess) may recommend or select specific styles or types of wine based on their personal preference and the understanding of the guests' preferences. At least one dessert wine will be included in the selection.

2. One bottle of each wine to use for tasting purposes. A winery selected wine will be available for sampling and welcoming as guests arrive.

3. Presenter will pour wines in order of white to red, dry to sweet. Information about each wine will be presented at the time of the pouring. A written description including flavor and aroma notes, general origin, serving recommendations and other information will be provided to the each guest at the end of the tasting. A brief demonstration of how to taste wines will start the program. This is provided for those who may not know the technique for getting the most appreciation of the flavor and aromas of the wine.

4. A wine evaluation card will be provided with each wine listed in the order of the tasting. Order codes will be included. Card includes a simple evaluation using four attributes and scoring from 1 – 4. It is recommended that you score using whole numbers. Trying to split the evaluation further complicates your choice and adds little value. We will bring pens.



A Simple Tasting Form	1	2	3	4	5	6	7	8	9	10
SIGHT (APPEARANCE OF THE WINE): <small>(0-4 points) Higher point total indicates you prefer this wine.</small>										
AROMA (SMELL OR BOUQUET): <small>(0-4 points)</small>										
FLAVOR: <small>(0-4 points)</small>										
OVERALL IMPRESSION: <small>(0-4 points)</small>										
TOTAL: <small>(0-16 points)</small>										

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5. Presenter will discuss pricing and order limitations after completing the tasting.

6. Presenter will also provide a feedback form for each guest. We appreciate your comments and suggestions as

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to how we can make this program better. This will be a brief survey provided to you a few days after the tasting.

7. Host(ess) will receive one (1) free bottle for every half case ordered or three (3) free bottles for every full case ordered. "Cases" are defined as twelve bottles. The case can be mixed by varietal and style. Water 2 Wine will provide a well designed corkscrew as a host(ess) gift.

8. Order form blank. Wines are to either be picked up at the winery or delivered to the host(ess) based on prior agreement with host(ess). Host(ess) is required to collect payment for all wines ordered and have payment available at pickup or delivery.

9. Recommended start time is mid-afternoon, Saturday afternoons will probably work best. We will allow about 20 minutes for guests to arrive and gather. Presenter will arrive about 15 minutes prior to start time to set up. We will allow about 8 – 10 minutes for each wine to be presented. Total time for the event would be expected to be approximately 2 hours. Presenter will leave any open bottles for the host(ess).

Host(ess) Will Provide:

1. Five to fifteen guests who are interested in wines.
2. Host(ess) will provide the following at each table. Tables should seat between 4 and 6 persons leaving space for Water 2 Wine presenter to approach and pour wines.
 - a. One multi-purpose wine glass for each guest. We will rinse and reuse this glass throughout the tasting.
 - b. Individual plastic glasses or medium sized bowl to be used for guest to expel any wine they do not like or to dispose of excess wine in their glass so that no one becomes over served.
 - c. Water glasses and cool water for rinsing wine glass and mouth between tastings.
 - d. Oyster crackers or other bland cracker such as water crackers and mild cheese (unseasoned) to be used for clearing the pallet between tastings. We recommend mild cheddar.
3. Host(ess) will be responsible for collecting orders and meeting specified minimum order quantities as applicable. Orders must be made in a minimum of half-case (6 bottles) quantities.

Forms: Flavor and Aroma Notes
Order form

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On the web at: www.water2wineMKE.com